

ORGANIZATION	BUDGET BREAKDOWN	SALARY	STAFF	BOARD	CLIENTS
<b>Heartland Alliance for Human Needs &amp; Human Rights</b> Incorporated 1914 Fiscal Year: July 1-June 30 Provides a variety of programming for those seeking safety, including people who are homeless, LGBT or HIV-positive. 2011 Income: \$322,837,238 2011 Expense: \$307,679,279	<ul style="list-style-type: none"> <li>Grants and contracts</li> <li>Contributions</li> <li>Rental and related</li> <li>Program services</li> <li>Miscellaneous</li> <li>United Way</li> </ul>	<b>Executive Director: \$260,493</b> <b>Total NGO Income: \$322,837,238</b>  <b>Top Five Salaries:</b> \$260,493 \$195,830 \$160,407 \$137,931 \$136,090	<b>Heartland Alliance (cont.)</b> 900 full-time employees (No further breakdown provided.)	104 board members, across four bodies <ul style="list-style-type: none"> <li>Male 51   Female 53</li> <li>White 83   Black 10   Latino 6   Asian 5</li> </ul>	Heartland assists 1 million clients in 18 countries. <ul style="list-style-type: none"> <li>Male 52%   Female 48%</li> <li>White 9%   Black 54%   Latino 31%   Asian 3%   Multiracial 3%</li> </ul>
<b>AIDS Foundation of Chicago</b> Incorporated 1985 Fiscal Year: July 1-June 30 Develops and improves HIV/AIDS services; funds and coordinates prevention, care and advocacy projects; lobbies for legislative change. 2011 Income: \$21,110,711 2011 Expense: \$21,110,711	<ul style="list-style-type: none"> <li>Federal grants</li> <li>State grants</li> <li>City grants</li> <li>Private donations</li> <li>Fundraising</li> <li>Other</li> </ul>	<b>Executive Director: \$140,000</b> <b>Total NGO Income: \$21,110,711</b>  <b>Top Five Salaries:</b> \$140,000 \$109,200 \$98,183 \$92,700 \$84,975	<b>AIDS Foundation of Chicago (cont.)</b> 74 full-time employees <ul style="list-style-type: none"> <li>Male 31   Female 43</li> <li>White 37   Black 17   Latino 17   Asian 1   Other 2</li> </ul>	39 board members <ul style="list-style-type: none"> <li>Male 26   Female 13</li> <li>White 29   Black 7   Latino 2   Other 1</li> </ul>	More than 6,800 clients annually in Chicago, suburbs. <ul style="list-style-type: none"> <li>Male 74%   Female 25%</li> <li>Trans 1%   White 18%   Black 63%   Latino 17%   Other 2%</li> </ul>
<b>Howard Brown Health Center</b> Incorporated 1985 Fiscal Year: July 1-June 30 The LGBT health organization conducts research and provides primary care, prevention & youth services. 2011 Income: Not provided. 2011 Expense: Not provided. 2012 Budget: \$18,000,000	<p>"The FY2011 990 is currently being prepared. Howard Brown Health Center is looking forward to sharing the positive financial state of the organization in the coming weeks and will share the announcement once it is complete."            -Alonzo E. Brown   Senior Director, Communications</p>	<b>Estimated* Executive Director: \$265,000</b> 2011 NGO Income not provided <b>Top Five Salaries:</b> Not provided. <small>*HBHC did not provide salary data. Estimates based on WCT reporting.</small>	<b>Howard Brown (cont.)</b> 187 full- and part-time employees across all business organizations. Employees are male, female and trans; white, Black and Latino. (No further breakdown provided.)	18 board members Board members are male and female; white and Black. (No further breakdown provided.)	Health Center: 40,000 clients annually. Brown Elephant: 100,000 clients annually. Visitors come from 30 states and 1 Canadian province. (No further breakdown provided.)
<b>Center on Halsted</b> Incorporated 1973 (Gay Horizons) Fiscal Year: July 1-June 30 The LGBT social service agency hosts speakers and social events. It provides advocacy, support & educational services. 2011 Income: \$4,500,000 ** 2011 Expense: \$4,600,000	<ul style="list-style-type: none"> <li>Federal grants</li> <li>State grants</li> <li>City grants</li> <li>Private donations</li> <li>Corp., Foundations</li> <li>Fundraising</li> <li>Earned revenue</li> </ul>	<b>Executive Director: \$163,960</b> <b>Total NGO Income: \$4,500,000</b>  <b>Top Five Salaries:</b> \$163,960 \$100,000 \$95,000 \$90,000 \$82,660	<b>Center on Halsted (cont.)</b> 62 full-time employees <ul style="list-style-type: none"> <li>Male 43   Female 15   Other 2</li> <li>White 38   Black 10   Latino 10   Asian 2</li> <li>Trans 2   Other 2</li> </ul>	23 board members <ul style="list-style-type: none"> <li>Male 16   Female 6</li> <li>White 20   Black 2   Asian 1</li> <li>Trans 1</li> </ul>	35,000 clients; 350,000 visitors <ul style="list-style-type: none"> <li>Male 56%   Female 27%</li> <li>American 25%   Latino 12%</li> <li>Trans 2%   Unknown 14%</li> <li>European 40%   Asian 2.5%</li> <li>Questioning 1%</li> <li>Multiracial 3.5%   Unknown 17%</li> </ul> (The Center maintains unique race/ethnicity metrics.) 
<b>Chicago House</b> Incorporated 1985 Fiscal Year: July 1-June 30 Provides permanent & community-based housing, supportive services, basic life skills and employment assistance to those impacted by HIV/AIDS. 2011 Income: \$4,442,699 2011 Expense: \$5,009,104 ***	<ul style="list-style-type: none"> <li>Federal grants</li> <li>State grants</li> <li>Private donations</li> <li>Fundraising</li> <li>Other</li> <li>United Way</li> </ul>	<b>Executive Director: \$185,400</b> <b>Total NGO Income: \$4,442,699</b>  <b>Top Five Salaries:</b> \$185,400 \$100,785 \$100,785 \$95,481 \$60,500	<b>Chicago House (cont.)</b> 45 full-time employees <ul style="list-style-type: none"> <li>Male 19   Female 24</li> <li>White 26   Black 14   Latino 5</li> </ul>	30 board members* <ul style="list-style-type: none"> <li>Male 23   Female 7</li> <li>White 22   Black 5   Latino 1   Asian 2</li> </ul> *LGBT 22 (73%) 	Chicago House assists 1,400 clients citywide. <ul style="list-style-type: none"> <li>Male 74%   Female 26%</li> <li>White 18%   Black 67%   Latino 9%</li> <li>Asian 2%   Native American 1%   Other 3%</li> </ul> *LGBT and/or MSM 68% 
<b>Test Positive Aware Network (TPAN)</b> Incorporated 1988 Fiscal Year: Oct 1-Sept 30 Empowers those with HIV/AIDS to live healthy, productive lives; promotes testing; publishes Positively Aware magazine. 2011 Income: \$3,247,385 2011 Expense: \$3,233,931 ****	<ul style="list-style-type: none"> <li>Federal grants</li> <li>State grants</li> <li>City grants</li> <li>Private donations</li> <li>Fundraising</li> <li>Positively Aware</li> </ul>	<b>Executive Director: \$106,307</b> <b>Total NGO Income: \$3,247,385</b>  <b>Top Five Salaries:</b> \$106,307 \$77,250 \$66,989 \$63,860 \$60,975	<b>TPAN (cont.)</b> 32 full-time and 6 part-time employees* <ul style="list-style-type: none"> <li>Male 28   Female 10</li> <li>White 22   Black 7   Latino 7   Mixed Race 1   Unknown 1</li> </ul> *LGBT 27 (73%); HIV-Pos 33% 	20 board members* <ul style="list-style-type: none"> <li>Male 18   Female 2</li> <li>White 14   Black 3   Asian 2   Native American 1</li> </ul> *LGBT 80%; HIV-Pos 50% 	TPAN: 24,500 clients; <i>Positively Aware</i> 100,000 <ul style="list-style-type: none"> <li>Male 89%   Female 9%</li> <li>White 31%   Black 43%   Multiracial 2%   Other 24%</li> </ul>

\*\*Center on Halsted: 77% of every dollar raised went to programs (\$3,594,815), and 23% of every dollar raised went to administration and fundraising (\$858,382).  
 \*\*\*Chicago House: "We had budget surpluses for many years that we tucked away for hard times. We covered this deficit with some of those reserves because we did not want to have to cut any of our desperately needed services to our clients."

\*\*\*\*TPAN: Percent of expense by program: 76 percent to programs; 14 percent to fundraising; 10 percent to administration.